

Message Text

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44

ACTION NEA-16

INFO OCT-01 ISO-00 EB-11 COME-00 OPIC-12 AID-20 XMB-07

OMB-01 TRSE-00 CIAE-00 INR-11 NSAE-00 RSC-01 SS-20

NSC-07 CIEP-03 CEA-02 DRC-01 /113 W

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P 291235Z JUL 74

FM AMEMBASSY CAIRO

TO SECSTATE WASHDC PRIORITY 8031

UNCLAS CAIRO 5630

E.O. 11652: NA

TAGS: EAID, EG

SUBJ: WESTINGHOUSE AND Wafa Al Amal Society

REF: CAIRO 5542

1. GENERAL HOSNI CALLED ON EMBASSY JULY 29 TO INFORM US HE HAD SENT TELEGRAM TO YODER OF WESTINGHOUSE SATURDAY, JULY 27 "CONFIRMING AND ACCEPTING CONDITIONS" IN WESTINGHOUSE'S CABLE. LETTER OF CREDIT WAS BEING INITIATED PROMPTLY BY MINISTER OSMAN FOR THE SOCIETY

2. HOSNI SAID THAT HE AND OSMAN HAD MET WITH MRS. SADAT ON SATURDAY AND THAT SHE HAD READILY AGREED TO MOVE FORWARD WITH WESTINGHOUSE/GARIN ARRANGEMENT. SHE ALSO EXPRESSED HER GRATITUDE TO WESTINGHOUSE FOR ITS ASSISTANCE TO THE SOCIETY AND INDICATED THAT SHE WAS MOST DESIROUS OF EMPLOYING WESTINGHOUSE CONSULTATION SERVICES.

3. WHEN WE MENTIONED PROBLEM GARIN MAY HAVE IN SECURING EQUIPMENT FROM DEALERS BEFORE THEIR DEPARTURE ON VACATION, HOSNI SAID THAT THERE MIGHT BE SOME SLIPPAGE IN OPENING DATE OF CENTER (UNTIL 15-20 OCTOBER). EVIDENTLY THE VIEW HAS NOW BEEN EXPRESSED THAT THERE WOULD BE SOME DEFINITE ADVANTAGES IN NOT HAVING CENTER

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OPEN ON OCTOBER 6, WHEN SO MANY OTHER ACTIVITIES WILL

BE GOING ON. HOWEVER, IN MENTIONING THIS, HOSNI SAID HE DID NOT WISH THIS TO BE CONVEYED TO GARIN SINCE HE WANTED TO KEEP PRESSURE ON TO HAVE EQUIPMENT DELIVERED ASAP. (FYI: ON OTHER HAND HE ALSO DOES NOT WANT TO HAVE GARIN DROP THE JOB SIMPLY BECAUSE OF AN IMPOSSIBLE DELIVERY SITUATION).

4. REQUEST DEPT TO CONFIRM: (1) HOSNI TELGRAM TO WESTINGHOUSE HAS BEEN RECEIVED AND (2) THAT GARIN HAS RECEIVED WORD PROMPT STEPS ARE BEING TAKEN TO INITIATE LETTER OF CREDIT. DEPT MAY ALSO WISH TO CONVEY HOSNI'S APPRECIATION TO GARIN.
EILTS

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Disposition Event:
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